



# **BMO Real Estate Investments Limited**

(formerly F&C UK Real Estate Investments Limited)

## **INVESTOR DISCLOSURE DOCUMENT**

### **IMPORTANT INFORMATION**

#### **Regulatory and legal status of the Company**

***BMO Real Estate Investments Limited (the "Company")*** is an 'alternative investment fund' ("AIF") for the purposes of the EU Alternative Investment Fund Managers Directive (Directive 2011/61/EU) (the "AIFM Directive") which has appointed BMO Investment Business Limited (the "Manager") as its Alternative Investment Fund Manager ("AIFM"). The Manager is authorized and regulated by the United Kingdom Financial Conduct Authority (the "FCA") as an AIFM for the Company.

The Company is a closed ended investment company and is incorporated as a limited liability company in Guernsey. The Company's shares are listed on the premium segment of the Official List of the UK Listing Authority and are admitted to trading on the main market of the London Stock Exchange. The operation of the Company is subject to its Articles of Incorporation, the FCA Listing Rules, the FCA Disclosure Guidance and Transparency Rules, the UK Corporate Governance Code issued by the Financial Reporting Council (April 2016), the Authorised Closed- Ended Investment Schemes Rules 2008 and the Companies (Guernsey) Law, 2008 (as amended).

The provisions of the Company's Articles of Incorporation, which are binding on the Company and all of its shareholders, set out the respective rights and restrictions attaching to the Company's shares. All shareholders are entitled to the benefit of, and are bound by and are deemed to have notice of, the Company's Articles of Incorporation.

#### **Limited purpose of this document**

This document, which is made available to investors in the Company by being made available at [www.bmorealestateinvestments.com](http://www.bmorealestateinvestments.com), is not a prospectus. It is issued for the sole purpose of making certain regulatory disclosures to investors in accordance with the requirements of the AIFM Directive. The Company, its Directors and the Manager as its AIFM will not be responsible to persons other than the Company's shareholders for their use of this document, nor will they be responsible to any person (including the Company's shareholders) for any use which they may make of this document other than to inform a decision to invest in shares in the Company.

This document does not constitute, and may not be used for the purposes of, an offer or solicitation to buy or sell, or otherwise undertake investment activity in relation to, the Company's shares.

This Investor Disclosure Document is based on information, law and practice at the date hereof. The Company, its Directors and the Manager as its AIFM cannot be bound by an out of date Investor Disclosure Document when it has issued a new Investor Disclosure Document and investors should check with the Manager that this is the most recently published Investor Disclosure Document.

**This document is not intended to be an invitation or inducement to any person to engage in any investment activity. It does not include all the information which investors or their**



**professional advisers may require for the purpose of making an informed decision in relation to an investment in the Company and its shares.**

#### **No advice**

The Company, its Directors and the Manager as its AIFM are not advising any person in relation to any investment or other transaction involving shares in the Company. Recipients must not treat the contents of this document or any subsequent communications from the Company, the Manager or any of their respective affiliates, officers, directors, employees or agents, as advice relating to financial, investment, taxation, accounting, legal, regulatory or any other matters. Prospective investors must rely on their own professional advisers, including their own legal advisers and accountants, as to legal, tax, accounting, regulatory, investment and any other related matters concerning the Company and an investment in the Company's shares.

**Potential investors in the Company's shares should consult their stockbroker, bank manager, solicitor, accountant or other financial adviser before investing in the Company.**

#### **Overseas investors**

The distribution of this document in certain jurisdictions will be restricted and accordingly any persons into whose possession this document comes are required to inform themselves about and to observe such restrictions. In particular, the shares have not been, and will not be, registered under the United States Securities Act of 1933 (as amended) or under any of the relevant securities laws of Canada, Australia or Japan. Accordingly, the shares may not (unless an exemption from such Act or such laws is available) be offered, sold or delivered, directly or indirectly, in or into the USA, Canada, Australia or Japan. The Company is not registered under the United States Investment Company Act of 1940 (as amended) and investors are not entitled to the benefits of such Act.

Prospective investors must inform themselves as to (a) the legal requirements within their own countries for the purchase, holding, transfer and other disposal of shares; (b) any foreign exchange restrictions applicable to the purchase, holding, transfer or other disposal of shares which they might encounter; and (c) the income and other tax consequences which may apply in their own countries as a result of the purchase, holding, transfer or other disposal of shares.

This Investor Disclosure Document is dated, and is valid, as at 10 October 2019.



## THE COMPANY

### Investment Objective

**The Company's Investment Objective is "is to provide ordinary shareholders with an attractive level of income together with the potential for capital and income growth from investing in a diversified UK commercial property portfolio."**

### Investment restrictions and guidelines

The Company's policy is to hold a diversified portfolio of freehold and predominantly long leasehold (over 60 years remaining at the time of acquisition) UK commercial properties. It invests principally in three commercial property sectors: office, retail and industrial. The Company invests predominantly in income producing investments. Investment decisions are based on an analysis of, amongst other things, prospects for future income and capital growth, sector and geographic prospects, tenant covenant strength, lease length, initial and equivalent yields and the potential for development or redevelopment of the property. The Company will not invest in other investment companies or funds.

Investment risks are spread by investing in a range of geographical areas and sectors and through letting properties, where possible, to low risk tenants. The Company has not set any maximum geographic exposures, but the maximum weightings in the principal property sectors (stated as a percentage of total assets) are: office: 60%; retail: 60%; and industrial: 50%. No single property may exceed 15% of total assets and the five largest properties may not exceed 45% of total assets (in each case at the time of acquisition or disposal of a property). Income receivable from any one tenant or tenants within the same Group, in any one financial year shall not exceed 20% of the total rental income of the Company in that financial year. At least 90% by value of properties held shall be in the form of freehold, feuhold or long leasehold (over 60 years remaining at the time of acquisition) properties or equivalent.

### Leverage

The Company uses gearing to enhance returns over the long term. The Company's Articles of Incorporation limit borrowings to 65% of gross assets of the Group at the time of borrowing and the Company's Investment Policy limits borrowing to 60 per cent as a percentage of investment properties. However, it is the Board's present intention that borrowings will be limited to a maximum of 40 per cent of total assets at the time of borrowing. To reflect this intention and to allow for future fluctuations in property valuations, the maximum gross leverage, calculated in accordance with the requirements under the AIFM Directive as being inclusive of exposure to derivatives (such as interest rate swaps used to fix the interest rates on borrowings), is 400 per cent on both a gross and commitment basis.

Material changes to leverage policies must be agreed by the Board and will be notified to shareholders via the Company's website and its Annual Report and Consolidated Accounts.

The total level of leverage employed by the Company is updated regularly on the "Quarterly Factsheet" published on the Company's website.

### Investment Policy and Strategy

The Company's Investment Strategy and Policy are set out in full in the Strategic Report section of the Annual Report and Consolidated Accounts, which can be found on the Company's website.



The Company is required to obtain the prior approval of shareholders, by ordinary resolution, to any material change to its published Investment Policy. The Company will announce any such change through a Regulatory Information Service.

### **Dividend policy**

The Company pays interim dividend distributions quarterly to shareholders. As a result of the timing of the payment of the Company's quarterly dividends, the Company's shareholders are unable to approve a final dividend each year. As an alternative the Board therefore puts the Company's dividend policy to shareholders for approval on an annual basis. Dividend payments are announced through a Regulatory Information Service. The Annual Report and Consolidated Accounts on the Company's website contains details of dividends paid in respect of the relevant financial year.

## **ADMINISTRATION AND MANAGEMENT OF THE COMPANY**

### **The Alternative Investment Fund Manager (AIFM)**

The Manager is the Company's AIFM and is a Scottish incorporated company. Its directors are David Sloper, David Logan, Richard Watts, Tina Watts, Marrack Tonkin, Robert Thorpe, Charlie Porter and Rebecca Fuller. The Manager is a subsidiary of BMO Asset Management (Holdings) PLC ("**BMO Holdings**"), which is 100% owned by BMO Global Asset Management (Europe) Limited ("**BMO Europe**"). BMO Europe is part of BMO Financial Group, a highly diversified financial services provider based in North America owned by Bank of Montreal.

The directors of BMO Holdings, which is incorporated in the United Kingdom, are Gilles Ouellette, Kristi Mitchem, William (Bill) Smith, Charlie Porter, David Logan, Ruth Sack, Kieran Poynter and Joan Mohammed. It has offices at 6th Floor, Quatermile 4, 7a Nightingale Way, Edinburgh EH3 9EG, Scotland.

The Company has a management agreement with the Manager whereby it acts as AIFM to the Company in accordance with the requirements of the AIFM Directive, which includes the provision of discretionary investment management services and risk oversight and management services in relation to the Company's investment portfolio. In addition to its duties as AIFM, the Manager also provide accounting, marketing and administrative services to the Company.

The Manager's remuneration for its services is based on a fee of 0.60% per annum of the total assets of the Company, including cash held provided that no fee is payable on cash held in excess of 5% of the assets. The fee is calculated at each quarter end. The Manager is also entitled to a performance fee if certain performance objectives are met. The performance fee payable in each financial year is capped at an amount which, when taken with the aggregate base management fee payable in each financial year, equals 0.75% of the total assets of the Company.

The Manager is also entitled to an index linked administration fee, which was rebased to £100,000 per annum in April 2013.

The management agreement continues unless or until terminated by either party giving to the other not less than six months' notice in writing or unless otherwise terminated with cause upon immediate written notice from the Company to the Manager.



## **Remuneration policy of the AIFM**

In accordance with the AIFM Directive, BMO Investment Business Limited, the designated Alternative Investment Fund Manager ("AIFM") for BMO Real Estate Investments Limited, has adopted a remuneration policy which is consistent with the remuneration principles applicable to AIF management companies and aligned with the BMO Global Asset Management (EMEA) Remuneration Policy. The size of the AIFM and the size of the funds it manages, the internal organisation and the nature, the scope and the complexity of their activities have been taken into consideration in this disclosure.

### Remuneration policy

The purpose of the AIFM's remuneration policy is to describe the remuneration principles and practices within the AIFM and for such principles and practices:

- (a) to be consistent with, and promote, sound and effective risk management;
- (b) to be in line with the business strategy, objectives, values and interests of the AIFM;
- (c) not to encourage excessive risk-taking as compared to the investment policy of the relevant sub-funds of the AIFM;
- (d) to provide a framework for remuneration to attract, motivate and retain staff (including directors) to which the policy applies in order to achieve the objectives of the AIFM; and
- (e) to ensure that any relevant conflicts of interest can be managed appropriately at all times.

### Decision making and governance

The board of directors (the "Board") of the AIFM is responsible for the remuneration policy of the AIFM and for determining the remuneration of the directors of the AIFM and other staff who undertake professional activities for the AIFM. The Board has delegated to BMO Asset Management (Holdings) plc's Risk and Remuneration Committee (the "Committee") responsibility for maintaining a compliant remuneration policy. The Committee is solely comprised of non-executive directors of BMO Asset Management (Holdings) plc. The Board has adopted the remuneration policy applicable to all members of the BMO Group ("BMO Global Asset Management (EMEA)") for this financial year as reviewed and approved by the Committee periodically (at least annually). The Committee is responsible for, and oversees, the implementation of the remuneration policy in line with the AIFMD Regulations. The Board considers that the members of the Committee have appropriate expertise in risk management and remuneration to perform this review.

### Applicability

The remuneration policy, which incorporates compliance with AIFMD requirements applies to staff whose professional activities have a material impact on the risk profile of the AIFM or of the funds it manages ("Identified Staff") and so covers:

- a) senior management;
- b) risk takers;
- c) control functions; and
- d) employees receiving total remuneration that takes them into the same remuneration bracket as senior management and risk takers, whose professional activities have a material impact on the risk profile of the AIFM.

The Identified Staff list and the selection criteria above are subject to regular review (at least annually) by the Committee as well as formally reviewed in the event of significant organisation changes and changes in remuneration regulations the AIFM is subject to.

### Linking remuneration with performance

The AIFM's remuneration policy is part of the BMO Global Asset Management (EMEA) framework for promoting sound remuneration management, with the objective of providing total compensation to its employees that is warranted by corporate, business unit/function and individual performance and is comparable to market competitors, whilst being consistent with



and promoting sound and effective risk management and the achievement of fair outcomes for all customers. Its purpose is to facilitate achievement of the business objectives and corporate values of the AIFM, with the primary focus on clients, whilst ensuring that BMO Global Asset Management (EMEA) is able to attract, retain and motivate the key talent required to achieve these business objectives and corporate values without incentivising excessive or inappropriate risk.

When setting remuneration levels, the following components and principles form part of the remuneration management framework:

- Fixed remuneration is determined taking into account factors including the requirements of the particular role and the staff member's experience, expertise, contribution level and the fixed pay for comparable roles. Fixed remuneration is set, with reference to market data, at a level that is sufficient to attract high calibre staff as well as to permit the operation of a fully-flexible remuneration policy (including the possibility of a staff member receiving reduced or no variable remuneration in a particular year). The Committee keeps the balance between fixed and variable remuneration under review.
- Variable remuneration is determined annually by reference to both financial and non-financial AIFM performance considerations. External competitor practices are included in the funding review to ensure compensation opportunities in the markets within which the AIFM operates are given due consideration and retention risks are effectively managed. Incentive funding is developed in view of current and projected economics and risks, supported by BMO Global Asset Management (EMEA) Audit and Compliance Committee inputs, ensuring risk-adjustments and qualitative and quantitative considerations, such as the cost and quantity of capital and liquidity are actively considered as funding adjustments. The Committee ensures that all incentive awards are not paid through vehicles or methods that facilitate the avoidance of the requirements with regard to remuneration imposed by applicable law and/or regulations.
- Variable remuneration is allocated to respective business functions by reference to:
  - contribution of the respective business function or unit to corporate performance;
  - business function performance relative to pre-determined targets and objectives, including adherence to risk management obligations; and
  - competitive market pay data.

Individual award allocations are referenced to the individual achievement during the performance year relative to pre-agreed objectives and assessment of market comparability. Performance is assessed in relation to pre-agreed objectives, which include financial and non-financial goals (including the achievement of fair customer outcomes), compliance with the BMO Group's policies and procedures, adherence to risk management and compliance requirements and the BMO Code of Conduct. The assessment of performance for Identified Staff reflects multi-year performance in a manner appropriate to the life-cycle of the funds that are managed by the AIFM.

- Application of Financial Conduct Authority's Handbook (SYSC 19B: AIFMD Remuneration Code) pay-out process rules, save for disapplication at individual or AIFM level, which is determined by an annual proportionality assessment.

#### Quantitative remuneration disclosure

The total remuneration paid by BMO Investment Business Limited to its staff is zero, as all AIFM staff are employed by other companies in BMO Global Asset Management (EMEA).

The table below provides an overview of aggregate total remuneration paid to AIFM Identified Staff in respect of the proportion of their pay aligned to their AIFM responsibilities. It is not possible to apportion remuneration by individual Identified Staff working on a specific investment fund, therefore figures are provided in aggregate on an AIFM basis.



	Headcount	Fixed Remuneration £m	Variable Remuneration £m	Total Remuneration £m
<b>BMO Investment Business Limited Remuneration of AIFMD Identified Staff</b>				
<b>Of which:</b>	48	0.751	1.694	2.445
Senior Management	24	0.143	0.376	0.519
Other Code Staff	24	0.608	1.318	1.926

*Notes on the quantitative remuneration disclosure*

Total remuneration reported is the sum of salary, cash bonus, any deferred annual bonus, the value of any long-term incentive awards granted in respect of performance in the reportable financial year, plus the value of any applicable cash allowances.

“Senior management” are defined in this table as the AIFM Directors, Executive and Non-Executive Directors and Group Management Team Members of BMO Global Asset Management. “Other Code Staff” includes all other identified Code staff in business areas, internal control functions and corporate functions.

The Identified Staff disclosure represents total compensation of those staff who are fully or partly involved in the activities of the AIFM funds, apportioned to the estimated time relevant to the AIFM or to the amount attributable to the AIFM allocated on an AUM basis.

**Delegation**

The table below sets out those other entities to which BMO Investment Business Limited has delegated portfolio and/or risk management activities and BMO Investment Business Limited’s assessment of the extent to which the delegate is subject to equivalent regulatory requirements for remuneration.

Delegated Entity	Location	Assessment of extent to which regulatory requirement are equivalent.
BMO Real Estate Partners	UK	Equivalent under Capital Requirements Directive.

**AIFM activities**

The following table provides an overview of the size and composition of the funds managed by the AIFM, including BMO Real Estate Investments Ltd. This shows the total number of funds managed, the split between, and proportions of AIF and UCITS.



	<b>Number of funds</b>	<b>AUM as at 31 October 2016 (GBP)</b>	<b>% of AUM as at 31 October 2016</b>
Alternative investment Funds	17	9,631,829,347	100%
UCITS	0	0	0%
<b>Total</b>	<b>17</b>	<b>9,631,829,347</b>	<b>100%</b>

### **The Depositary**

The Company has appointed J.P. Morgan Europe Limited (JPMEL) to provide depositary services, under the AIFM Directive, under the terms of a services agreement effective 22 July 2014 to which both the Company and the AIFM are parties. The services provided by JPMEL as depositary for the Company include:

- general oversight responsibilities over the issue and cancellation of the Company's share capital, the carrying out of net asset value calculations, the application of income, the ex-post review of investment transactions;
- monitoring the Company's cash flows and ensuring that all cash is booked in appropriate accounts in the name of the Company or the Manager or JPMEL acting on behalf of the Company; and
- verifying the Company's ownership rights in relation to assets other than financial instruments and maintaining a record of those assets of which it is satisfied are owned by the Company.

The depositary receives an annual fee for its services of 1.5 basis point of the Company's net assets, payable quarterly in arrears.

The services agreement in place with JPMEL continues unless and until terminated by the Company giving not less than 90 calendar days' written notice or by JPMEL giving not less than 120 calendar days' written notice, in each case such notice to be effective no earlier than the first anniversary of the effective date.

JPMEL's duties are owed to the Company and not directly to investors in the Company, whether individually or in groups. Accordingly, investors may not bring any action or make a claim against JPMEL under the depositary agreement.

### **The Custodian**

The Company has appointed J.P. Morgan Chase Bank Limited (JPMCB) to provide custody services, under the AIFM Directive, and certain other associated services, under the terms of a global custody agreement effective 22 July 2014 to which both the Company and the AIFM are parties. The services provided by JPMCB to the Company include the safekeeping of any assets within the Company's investment portfolio that have been classified financial instruments for the purpose of the AIFM Directive. JPMCB is required to retain custody of the Company's financial instruments in segregated accounts so that they can be clearly identified as belonging to the Company.

### **The Auditor**

PricewaterhouseCoopers CI LLP (PwC) provides audit and audit-related assurance services to the Company. Its Audit Report in respect of the Financial Statements of the Company, and



the fees for its services, are set out in the Annual Report and Accounts on the Company's website.

The Auditor has a statutory responsibility to report to the members of the Company as a whole in relation to the truth and fairness of the Company's state of affairs and profit or loss as well as confirming that the Company accounts have been prepared in accordance with the Company's Articles of Incorporation. The Auditor is also required to report by exception if there are certain matters on which they are not satisfied, including if adequate accounting records have not been kept by the Company or it has not received all the information and explanations required in order to carry out the audit.

### **The Share Registrar**

Computershare Investor Services (Guernsey) Limited is responsible for maintaining the Company's share register, including keeping up to date the names and addresses of shareholders, receiving and recording proxies at the Company's Annual General meeting, and paying dividends on the due date to shareholders on the register in accordance with instructions from the Company. The fees paid to the Registrar are variable.

### **Delegation of functions by the AIFM**

BMO Asset Management Limited, an associate of the AIFM, trades securities and financial derivatives with brokers and other market counterparties as agent on behalf of the Company on a delegated basis.

The duties of the delegates are owed to the Company and not directly to investors in the Company, whether individually or in groups. Accordingly, investors may not bring any action or make a claim against the services agreements with those delegates.

## **SHAREHOLDER INFORMATION**

### **Reports and Accounts**

Copies of the Company's latest Annual and Interim Reports may be accessed at [www.bmorealestateinvestments.com](http://www.bmorealestateinvestments.com) or by writing to the Company Secretary at its Registered Office address, Trafalgar Court, Les Banques, St. Peter Port, Guernsey, Channel Islands GY1 3QL.

### **Publication of net asset values and share prices**

The Company's quarterly net asset values are published through a Regulatory Information Service and may also be accessed at [www.bmorealestateinvestments.com](http://www.bmorealestateinvestments.com) under "Regulatory News". The current share price is also published on the website.

### **Valuation Policy**

The Company's valuation policy in respect of its investments and derivatives is contained within the Accounting Policies note in the Annual Report and Accounts published on the Company's website which can be accessed at [www.bmorealestateinvestments.com](http://www.bmorealestateinvestments.com)

### **Historical performance of the Company**

Details of the Company's historical financial performance are provided in the Company's Annual Reports and Accounts and quarterly factsheets, which are available at [www.bmorealestateinvestments.com](http://www.bmorealestateinvestments.com).

Investors should note that past performance of the Company is not necessarily indicative of future performance. Investors may not get back the amount invested.



## **Purchases and sales of shares by investors**

The Company's shares are admitted to the Official List of the UKLA and to trading on the main market of the London Stock Exchange. Accordingly, the Company's shares may be purchased and sold on the main market of the London Stock Exchange. The value at which shares trade on the London Stock Exchange may be below (at a "discount" to) or above (at a "premium" to) the net asset value per share of the Company.

The Company's shares are not redeemable. While the Company intends at each Annual General Meeting to request shareholder authority to issue and to buy back shares, shareholders do not have the right to have their shares re-purchased by the Company or to have new shares issued to them.

The AIFM with the approval of the Company maintains a series of savings plans operated by BMO Asset Management Limited as plan manager through which investors located in the United Kingdom can make regular or lump sum payments to purchase and subsequently hold or sell shares in the Company in a savings plan account. The savings plans are administered on behalf of the AIFM by DST Systems ("DST") and details are contained in the Annual Report and Accounts and at [www.bmorealestateinvestments.com](http://www.bmorealestateinvestments.com)

The AIFM must provide an up to date Key Investor Document ("KID") under the EU Packaged Retail Insurance and Investment Products ("PRIIPs") regulation. Investors should read this document before purchasing shares in the Company. Investors buying through the savings plan account must confirm they have read the latest version of the KID prior to proceeding with any investment in the Company. The KID can be found at [www.bmogam.com/literature](http://www.bmogam.com/literature).

## **Legal implications of contractual relationship**

The rights, obligations and relationships of the members of the Company shall be governed by the law of Guernsey and subject to exclusive jurisdiction of the courts of Guernsey.

The Guernsey courts generally recognise judgements obtained in the courts of another jurisdiction (subject to, inter alia, the legislation on the recognition of judgements referred to below, the rules of the Guernsey courts in relation to the recognition and/or enforcement of foreign judgements and such judgements not being contrary to public policy in Guernsey). The exact rules, on the recognition and enforcement of foreign judgements, depend on the jurisdiction in which such judgements are obtained. Legislation providing for the reciprocal recognition of foreign judgements in Guernsey in respect of reciprocating countries (including England and Wales) is the Judgments (Reciprocal Enforcement) (Guernsey) Law 1957.

The reciprocating countries under the 1957 legislation are:

**England and Wales** (Superior Courts: *the Supreme Court and the Senior Courts of England and Wales excluding the Crown Court*);

**Isle of Man** (Superior Court: *the High Court of Justice of the Isle of Man*);

**Israel** (Superior Courts: *the Supreme Court, the District Courts, Rabbinical Courts, Moslem Religious Courts, Christian Religious Courts and Druze Religious Courts*);

**Jersey** (Superior Courts: *the Royal Court of Jersey and the Court of Appeal of Jersey*);

**Kingdom of the Netherlands** (Superior Courts: *the Hoge Raad der Nederlanden, the Gerechtshoven and the Arrondissementsrechtbanken*);

**Netherland Antilles** (Superior Courts: *the Hoge Raad der Nederlanden, the Hof van Justitie der Nederlandse Antillen and the Gerecht in Eerste Aanleg*);

**Northern Ireland** (Superior Court: *the Court of Judicature of Northern Ireland*);

**Republic of Italy** (Superior Courts: *the Corte d'Appello and the Tribunale*);

**Scotland** (Superior Courts: *the Court of Session and the Sheriff Court*); and

**Surinam** (Superior Courts: *the Hof van Justitie van Suriname, the Kantongerecht in het Eerste Kanton and the Kantongerecht in het Derde Kanton*).



In respect of all other jurisdictions (including the United States), judgements are not automatically enforceable in Guernsey and would be required to be enforced in Guernsey under common law.

### **Fees and expenses**

The fees and expenses which will be borne by the Company and investors are limited but there is no formal cap on their level. Fees and expenses are analysed within the financial statements in the Company's Annual Report and Consolidated Accounts and on the Company's website.

### **Fair treatment of investors**

The legal and regulatory regime to which the Company and the Directors are subject ensures the fair treatment of investors. The FCA Listing Rules require that the Company treats all shareholders of the same class of shares equally.

In particular, each Director has statutory duties under the Companies (Guernsey) Law, 2008 (as amended) with which they must comply, including a duty to act in the way he or she considers, in good faith, would be most likely to promote the success of the Company for the benefit of its members as a whole.

No investor has a right to obtain preferential treatment in relation to their investment in the Company and the Company does not give preferential treatment to any investors. Furthermore, the AIFM does not give preferential treatment to any investors who open savings plan accounts for the purpose of investing in the shares of the Company and it is obliged under the rules of the FCA to ensure that all investors in the savings plans are treated fairly. Oversight of its compliance with the aforementioned rules and the achievement of fair outcomes for investors is undertaken by the BMO Group Treating Customers Fairly Committee and through the operation of an embedded complaints handling procedure.

## **RISK FACTORS AND RISK MANAGEMENT**

### **Risk profile**

The Company's key risks and the procedures in place for the management of those risks are set out in the Annual Report and Consolidated Accounts on the website under the heading "Principal Risks and Future Prospects" within the Business Model and Strategy and under the Report of the Audit Committee.

The Company reports in its Interim Report and Accounts, which can be found at [www.bmorealestateinvestments.com](http://www.bmorealestateinvestments.com), whether the key risks have changed since the year end.

### **Liquidity risk management**

The Company's investments comprise UK commercial property. Property and property-related assets in which the Company invests are not traded in an organised public market and may be illiquid. As a result, the Company may not be able to liquidate quickly its investments in these properties at an amount close to their fair value in order to meet its liquidity requirements.

The AIFM and the Directors have in place a liquidity management policy in relation to the Company which is intended to ensure that the Company's investment portfolio maintains a level of liquidity which is appropriate to the Company's obligations in respect of investment transaction, share buybacks, loan repayments, dividend payments and other operating costs.

Details of the Company's investment portfolio are contained within the Annual Report and Consolidated Accounts.



A list of pre-approved counterparties, selected on strict criteria, is maintained by the AIFM. Cash and deposits must be held with approved banks with a minimum rating as set by the Company from time to time.

Investors will be notified by way of a disclosure on the website in the event of any material changes being made to the liquidity management systems and procedures, or where any new arrangements for managing the Company's liquidity are introduced.

**Professional negligence liability risks**

The AIFM is covered under professional indemnity insurance.