

## **BMO Global Asset Management adds Emerging Markets to Income Leaders suite of ETFs**

BMO MSCI Emerging Markets Income Leaders UCITS ETF – Ticker ZIEM

**LONDON, 9 January, 2017** – BMO Global Asset Management, a part of BMO Financial Group, has expanded its 'Income Leaders' suite of ETFs for UK investors with the launch of the new BMO MSCI Emerging Markets Income Leaders UCITS ETF. Investors can now allocate portfolios to emerging markets, UK, US and European markets through the equity ETF range, which has been developed to target quality income in response to the evolving needs of investors.

**Rob Thorpe, Head of UK Intermediary, BMO Global Asset Management (EMEA)**, commented: "As the low yield, low interest rate environment continues, investors' focus on yield coupled with their concerns around volatility are only intensifying. At BMO Global Asset Management, our priority is to innovate and seek solutions to the challenges that investors are faced with and that is why we have created our ETF range to be fully aligned with investors' needs. We are delighted to add the BMO MSCI Emerging Markets Income Leaders UCITS ETF to our current Income Leaders ETF range."

BMO Global Asset Management's 'Income Leaders' range of equity ETFs has been developed together with index provider MSCI, to provide investors with sustainable income from high calibre companies. The indices take a multi-factor approach, first screening stocks for quality (companies that exhibit good return on equity, stable earnings growth and low financial leverage) and then for stocks with the highest dividend yields. This strategy aims to select leading companies with long-term sustainable business models and clear competitive advantages.

According to **Marc Knowles**, Director of ETFs Europe, "Investors are thoughtful about how they best allocate their portfolios to Emerging Markets. Emerging market equities have historically been more volatile than those in developed markets and more sensitive to swings in the US dollar. Investments in quality companies with lower debt levels can help to reduce the portfolio volatility and deliver enhanced risk adjusted returns. Furthermore, a company's stable earnings stream is a good indicator that they are better suited to cope with market shocks. Our Emerging Markets Income Leader ETF is constructed to help investors meet these challenges."

The BMO MSCI Emerging Markets Income Leaders UCITS ETF is listed on the London Stock Exchange with a GBP trading currency at 0.38% per annum OCF.

The ETF is managed by BMO Global Asset Management’s London-based team who have an average of 13 years of experience in index and factor-based investing. The portfolio management team leverages BMO Global Asset Management’s award winning ETF capabilities in Canada and Hong Kong.

BMO became the first Canadian bank to offer ETFs in Europe with the launch of its European range in November 2015. With the addition of the new Emerging Markets ETF, the range now comprises of ten ETFs listed on the London Stock Exchange. There are four global corporate bond ETFs, to help UK and European investors diversify their exposure to global investment grade corporate bonds and high yield bonds, and six equity ‘Income Leaders’ ETFs focused on generating high quality income for investors.

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**Notes to Editors:**

BMO MSCI Emerging Markets Income leaders ETF is a UCITS fund, which is registered in Dublin under the Irish Collective Asset Management Vehicle (“ICAV”) structure.

BMO Global Asset Management’s range of ETFs, available for distribution in Ireland and the U.K., is listed below:

ETF Name	OCF*	Bloomberg ETF Ticker
<b>Equity</b>		
BMO MSCI USA Income Leaders UCITS ETF	0.35%	ZILS LN
BMO MSCI Europe ex-UK Income Leaders UCITS ETF	0.35%	ZILE LN
BMO MSCI UK Income Leaders UCITS ETF	0.35%	ZILK LN
BMO MSCI USA Income Leaders (GBP Hedged) UCITS ETF	0.40%	ZISG LN
BMO MSCI Europe ex-UK Income Leaders (GBP Hedged) UCITS ETF	0.40%	ZIEG LN
BMO MSCI Emerging Markets Income Leaders UCITS ETF	0.38%	ZIEM LN
<b>Fixed Income</b>		
BMO Barclays 1-3 Year Global Corporate Bond (GBP Hedged) UCITS ETF	0.30%	ZC1G LN
BMO Barclays 3-7 Year Global Corporate Bond (GBP Hedged) UCITS ETF	0.30%	ZC3G LN
BMO Barclays 7-10 Year Global Corporate Bond (GBP Hedged) UCITS ETF	0.30%	ZC7G LN
BMO Barclays Global High Yield Bond (GBP Hedged) UCITS ETF	0.35%	ZHYG LN

\*OCF (ongoing charges figures)

For more information, please visit: [www.bmogam.com/etf](http://www.bmogam.com/etf)

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## **About BMO Global Asset Management**

BMO Global Asset Management is a global investment manager with offices in more than 25 cities in 14 countries, delivering service excellence to clients across five continents. It is the fastest growing and the second largest provider of ETFs in Canada and has a strong and growing presence in Europe, having purchased F&C Asset Management in July 2014.

BMO Global Asset management's four major investment centers in Toronto, Chicago, London and Hong Kong are complemented by a network of world-class boutique managers strategically located across the globe: BMO Real Estate Partners, LGM Investments, Money, Inc., Pyrford International Ltd., and Taplin, Canada & Habacht, LLC. BMO Global Asset Management is a signatory of the United Nations-supported Principles for Responsible Investment initiative (UNPRI).

BMO Global Asset Management is a part of BMO Financial Group, a highly diversified financial services provider based in North America with total assets of CDN \$688 billion as of October 31, 2016 and more than 45,000 employees. BMO Wealth Management has worldwide assets under management of CDN \$406 billion.

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For professional investors only.

F&C Management Limited is the investment manager of BMO UCITS ETF ICAV which is authorised by the Central Bank of Ireland as a UCITS. BMO ETFs are registered for distribution in Italy (for professional investors only), UK, Germany, Netherlands and Spain.

Shares are listed on the London Stock Exchange and may be purchased and sold on the exchange through a broker-dealer. Purchasing and selling shares may result in brokerage commissions. Applications for subscriptions directly to the funds may only be made by authorised participants. Shares purchased on the secondary market cannot usually be sold directly back to the Fund. Secondary market investors must buy and sell ETF Shares with the assistance of an intermediary (e.g. a stockbroker) and may incur fees for doing so. In addition, investors may pay more than the current Net Asset Value per Share when buying ETF Shares and may receive less than the current Net Asset Value per Share when selling them. Commissions, fees, costs and expenses all may be associated with investments in exchange traded funds. Please read the prospectus and key investor information document (KIID) before investing. Investment objectives, risk information, fees and expenses and other important information about the funds can be found in the prospectus. Exchange traded funds are not guaranteed, their values change frequently and past performance may not be repeated. This document is provided for information purposes only and is not to be construed as investment advice to a recipient on the merits of any investment. This document does not constitute, or form part of, any solicitation of any offer to deal in any type of investment. This document is provided only to assist financially sophisticated investors in their independent review of particular investments and is not intended to be, and must not be relied upon, as the sole basis for any investment decision. This document must not be acted on or relied on by persons who are not relevant persons and who are not the intended recipients of this document. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of any investment, and should consult its own legal counsel and financial, actuarial, accounting, regulatory and tax advisers to evaluate any such investment. Past performance should not be seen as an indication of future performance. The value of investments and income derived from them can go down as well as up as a result of market or currency movements and investors may not get back the original amount invested. Investing in ETFs involves risk, including risks associated with market volatility, currency rate fluctuations, replication strategies, and changes in composition of the underlying index and assets. Diversification and asset class allocation do not guarantee profit or protect against loss.

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